

Guidance on Economic and financial capacity, Professional capacity and Technical capacity selection criteria in use by Trade.Com Facility (can be reviewed for very specific projects) at the Administrative Evaluation Stage of EDF Competitive Negotiated Procedure.

“The following selection criteria will be applied to tenderers. In the case of tenders submitted by a consortium, these selection criteria will be applied to the consortium as a whole:

1) Economic and financial capacity of tenderer.

In case of applicant being a public body, equivalent information should be provided.

(a) the average annual turnover for the last 2 years (2009, 2010) must have exceeded 100 000 EUR.

(b) the averages of cash and cash equivalents at the beginning and end of year are positive

2) Professional capacity of tenderer

(a) at least 2 staff currently work for the tenderer in fields related to this contract; and

3) Technical capacity of tenderer

(a) the tenderer should have completed at least 1 trade-related technical assistance project with a contract value of minimum 80 000 EUR (portion carried out by the candidate) on ACP countries, within the last 3 years.

An economic operator may, where appropriate and for a particular contract, rely on the capacities of other entities, regardless of the legal nature of the links which it has with them. It must in that case prove to the Contracting Authority that it will have at its disposal the resources necessary for performance of the contract, for example by producing an undertaking on the part of those entities to place those resources at its disposal. Such entities, for instance the parent company of the economic operator, must respect the same rules of eligibility and notably that of nationality, as the economic operator. ”